FINTECH · 22 ARAB COUNTRIES

Lead Hunters

AI that finds, verifies and delivers your next fintech clients and partners — in Arabic, English and French, from public sources only.

Presented at the ESCWA regional fintech event · 2026

THE CHALLENGE

Fintech grows fastest where clients are hardest to find

22

markets, 22 rulebooks

Each country has its own regulator, registers and business directories.

3

languages of business

Arabic, English and French sources — most tools only read one.

×

bought lists go stale

Unverified numbers, duplicates and compliance risk waste sales teams’ time.

THE SOLUTION

Write who you need. Lead Hunters does the rest.

One platform that understands a request in any language, searches public sources around the clock, checks every contact and delivers ready-to-call leads with a suggested offer for each one.

AI

Plans the search

Turns your sentence into countries, fields and search phrases.

24/7

Hunts nonstop

Registers, news, directories, maps and public profiles.

✓

Delivers verified

Dashboard, WhatsApp cards and a client-ready PDF.

ASK IN YOUR OWN WORDS

A chat that speaks the region’s languages

Claude AI reads the request, builds the search plan, reviews the results and removes anything off-topic before you see it.

أريد شركات الدفع الإلكتروني ومكاتب الصرافة في الأردن والسعودية والإمارات، 50 عميلاً مع أرقام هواتف.

Search plan ready — 3 countries, 4 fields, 50 leads with a phone:

Jordan · Saudi Arabia · UAE · Payment providers · Exchange houses · Digital wallets · Remittance

✓ 50 found · 6 set aside for review · PDF report ready

HOW IT WORKS

Every lead passes five steps

01

Ask

Countries, sectors and how many — in one sentence.

02

Find

Official registers, news, directories, maps, public profiles.

03

Verify

Reads the company’s own site for phone, e-mail and WhatsApp.

04

Score

Quality 0–100. Duplicates and doubtful records set aside.

05

Deliver

Dashboard, WhatsApp, Excel and a PDF with an offer per lead.

Nothing is guessed: if a phone is not published, the card says “not found”.

BUILT FOR FINTECH

The whole financial ecosystem — and every sector that pays

Payments & wallets

Payment gateways, acquirers, e-wallets, remittance and exchange houses.

Capital markets

Licensed brokers, introducing brokers, asset managers, liquidity and tech providers.

Digital finance

Neobanks, lending, insurtech, crypto and virtual-asset firms, regtech.

Their customers

Merchants, clinics, schools, retail, logistics, travel — businesses that need payments and finance.

New fields on demand

Ask for a sector that does not exist yet: the AI defines it, with search phrases in each language.

WHAT YOU RECEIVE

A lead you can call today

- Every phone and e-mail with its public source
- Mobile or landline, WhatsApp, website, LinkedIn
- Country and city with the evidence behind them
- A suggested offer: what you can sell this client

Petra Pay Solutions 94

Amman, Jordan · Payment provider

Licensed · Mobile · WhatsApp · E-mail

💡 Offer: merchant onboarding app for their agents

Najd Exchange Co. 88

Riyadh, Saudi Arabia · Exchange house

Landline · E-mail · Website

Sample data for illustration.

THE OUTPUTS

Four ways the leads reach your team

Live dashboard

Start, pause and watch every search.

32	146	71
found	checked	removed

WhatsApp alerts

Each new lead as a card on your phone.

🆕 **Petra Pay Solutions**
Amman, Jordan · Payments
📱 +962 7•• ••• •45 · ⭐ 94

Excel / CSV export

Clean lists for your CRM and sales team.

Company	Country	Phone	Score
Petra Pay	Jordan	+962 7••	94
Gulf Wallet	UAE	+971 5••	91
Najd Exchange	KSA	+966 11•	88

Client PDF report

Ordered by score, with an offer per lead.

CLIENT REPORT

Payments & exchange — 50 leads

Petra Pay	💡 Onboarding app
Gulf Wallet	💡 KYC automation

TRUST & COMPLIANCE

Responsible by design

- ✓ Public sources only — official registers first
- ✓ Respects robots.txt, site terms and polite request rates
- ✓ Never contacts a lead — you stay in control
- ✓ Every fact carries its source and date
- ✓ Identity check: never the same lead twice
- ✓ Runs on your own server — your data stays yours

RESULTS SO FAR

Already working across the region

2,271
active leads with a usable contact

58
countries covered

1,368
rated excellent (score 80+)

61
official registers read

Figures from the Lead Hunters database, October 2026.

COVERAGE

22 Arab countries, one search

Algeria	**Bahrain**	Comoros	Djibouti	**Egypt**	Iraq
Jordan	Kuwait	Lebanon	Libya	Mauritania	**Morocco**
Oman	Palestine	Qatar	**Saudi Arabia**	Somalia	Sudan
Syria	Tunisia	**UAE**	Yemen		

Highlighted: the region’s most active fintech hubs. Africa, Europe and beyond are one click away.

WHO IT IS FOR

Teams that grow by talking to the right people

Fintech sales

Fill the pipeline with merchants, partners and agents in new markets.

Banks & PSPs

Find SMEs that need accounts, POS, payroll or financing.

Brokers & investment

Introducing brokers, affiliates and B2B partners, country by country.

Ecosystem builders

Hubs, accelerators and agencies mapping the market they serve.

LET'S TALK

Your next 100 clients are already public.

We will find them, verify them and hand them to you.

Olalgo Digital olalgodigital.com